Online Solution Day Q3 2022

The Advantages of Smart Integration through Open-Platform

Register by scanning this QR code or click the link below

REGISTER NOW

30 August to 20 September 2022

(4 sessions on each Tuesday)

2:00pm – 2:40pm

Language: Cantonese & English

Webinar on zoom

HK$100 sport e-gift card will be offered to delegates who attend all sessions.

Delegates who have participated the Quiz towards the end of each session will be given ONE set of Special SQX gift.

Registration at the discretion of SQX and is subjected to SQX's final confirmation by email. SQX reserves the final right to the distribution of any welcoming gifts. Proof of attendance will be provided on request. Please mark your requirement on registration.

Technology Partners

milestone	Milestone Video Management Software (VMS) is the industry-leading AI empowered open platform VMS for IP camera-based security and CCTV. Milestone XProtect brings all the puzzle pieces for video surveillance together in a perfect combination to create a solution that keeps people and property safe today – and tomorrow.
fibre netix	Fibrenetix is a market-leading manufacturer of Video Optimized Servers and Storage Solutions. With more than 25 years of experience, Fibrenetix has established a global reputation for designing and manufacturing high performance Servers and storage solutions with top quality, scalability and reliability.
zenitel because communication is critical	A world-leading provider of intelligent critical-communication solutions. Zenitel's focus is developing products and solutions that keep people safe, by enabling everyone to hear, be heard and be understood - every time and everywhere.
MLiS	Schmidt is a leading product provider offering innovative yet competent Information Management solutions. MLis (Make Life Simple), Schmidt's M2M Wireless Solutions, develops the range of communication related products catering to various M2M/ IIoT needs and provides simple and ready solution for targeted segment.
i-PRO	i-PRO Co., Ltd., is a Global Leader of Advanced Sensing Technologies in the fields of Intelligent Surveillance, Public Safety, Industrial/Medical Imaging. Established in 2019, i-PRO was built on a legacy of over 60 years of Innovation with Panasonic.
VAIDIO BY IRONYUN	IronYun's Vaidio® AI Vision Platform provides AI-enabled video search and analytics for security, health, safety, and operations by using multiple 6th generation AI video analytics engines to provide higher accuracy and lower total costs.

Agenda

Schedule	Presentation followed by Live Demo	Panelists
Session 1 30 Aug 2022 (Tue) 2:00pm - 2:40pm	milestone fibre netix zenitel	Milestone updates + Smart Integration with Partners	**Mr. Swee Siong Tan** Channel Business Manager North Asia & China, Milestone **Mr. Stephane Jacob** Marketing Director, Fibrenetix (TBC) **TBC**
Session 2 6 Sept 2022 (Tue) 2:00pm - 2:40pm	MLiS	Smart IoT Solutions	**Mr. Ryan Ma** Senior Director SCHMIDT IoT Technology
Session 3 13 Sept 2022 (Tue) 2:00pm - 2:40pm	i-PRO	The New Standard in Security Driving AI-ification	**Mr. Alvin Quek** Director, i-PRO APAC (Asia) **Mr. Isaac Goh** Manager, Engineering i-PRO APAC (Asia)
Session 4 20 Sept 2022 (Tue) 2:00pm - 2:40pm	VAIDIO BY IRONYUN	Next Generation AI-Enabled Video Analytics	**Mr. Daniel Luo** VP of Southeast Asia, IronYun Singapore Pte. Ltd. **Mr. Joseph Chze**

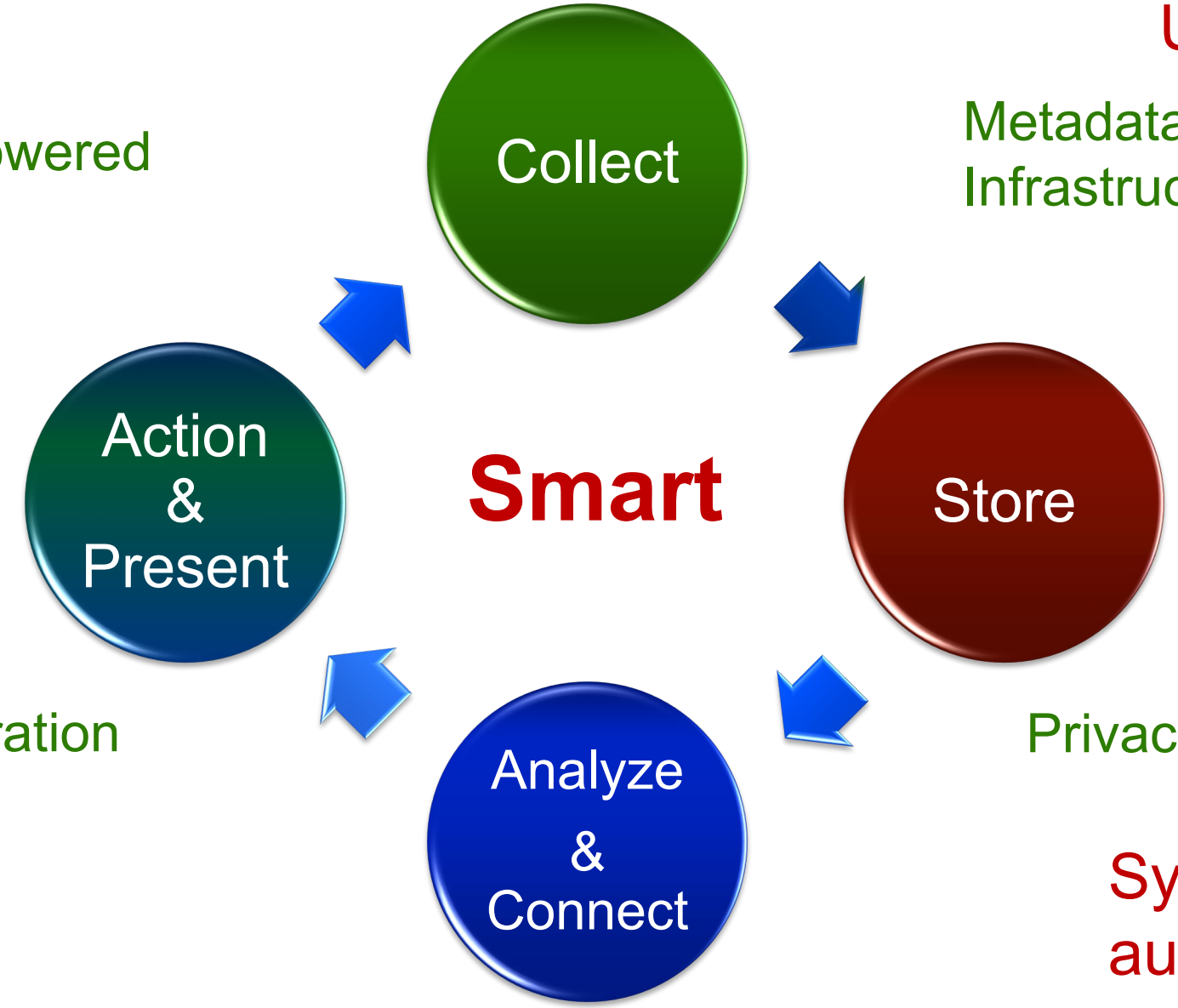
Smart Security Platform – From Reactive to Proactive

- **Smart** Operation supported by strongest AI empowered ecosystem partners

User Friendly

AI Powered

Metadata
Infrastructure



Intuitive Operation

Privacy Protection

Compliance

System
automation

XProtect 2022 R2 Overview

	XProtect **Essential+**	XProtect **Express+**	XProtect **Professional+**	XProtect **Expert**	XProtect **Corporate**
XProtect Incident Manager					√
Search on bookmark description in the Smart client			√	√	√
Change top navigation panel in the WebClient	√	√	√	√	√
Persistent audio settings	√	√	√	√	√
Milestone LPR - License plate styles recognition	√	√	√	√	√
Device packs	√	√	√	√	√
XProtect 2022R2 on AWS	√	√	√	√	√

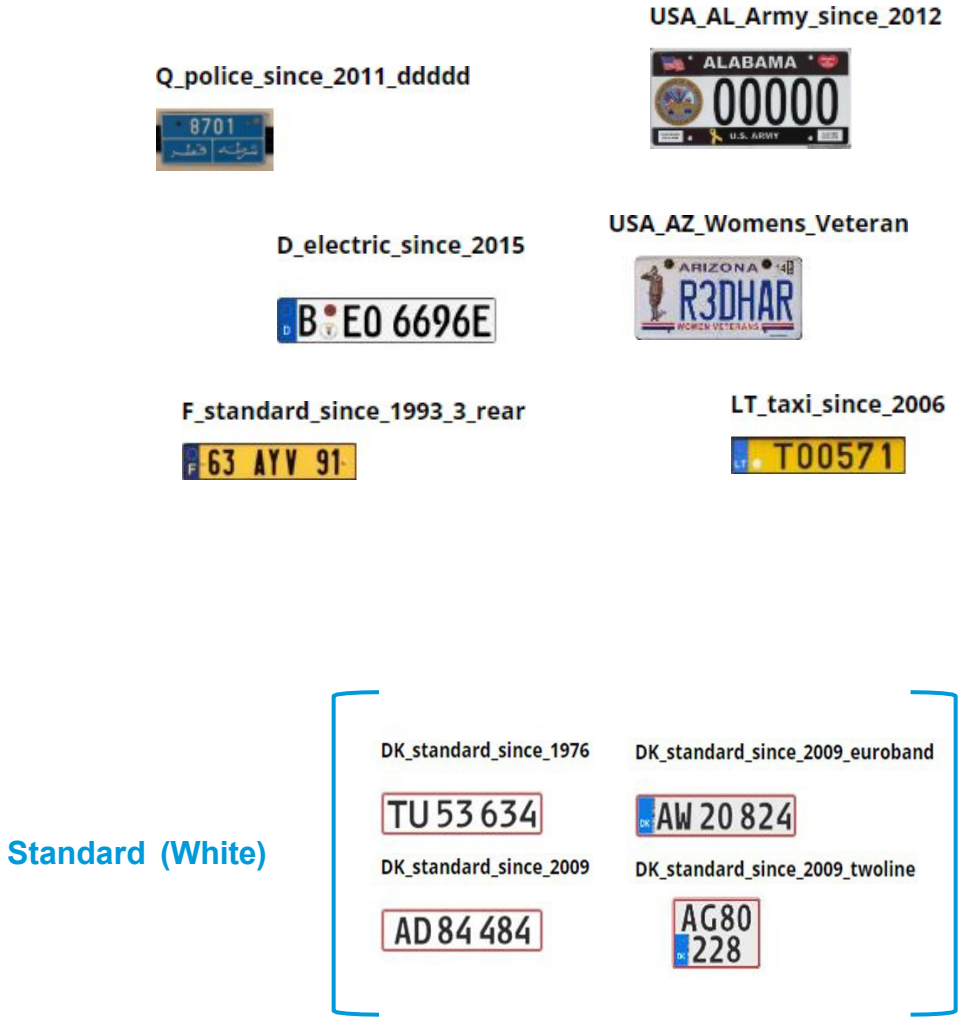
Manage and monitor incident with just one click

- Follow an incident as it unfolds with the new XProtect Incident Manager

- Easily assemble video sequences from several cameras to an Incident

Identify per plate style

- Enables identification of vehicles in groups.
- Plate styles are defined by color, format, font, and/or descriptions.
- Plate style strategy varies from country to country and state to state. The feature Simplifies Operator recognition with plate style aliases.
- A plate style alias bundles similar plate styles of different formats into a unified group.
  - e.g., Standard, Commercial, Law enforcement, etc.
- Aliases are managed through the Management Client and can be localized for Operator convenience



Summary - Value Proposition

Premium Support

- **Fibrenetix Onsite Support Options Minimise Downtime For Your Mission- Critical Systems**

24 x 7 x 365
Access to international support center

330+
Service point locations worldwide

Repair
Time Commitment

7-Step Guide To How It Works

- Each client's business environment is unique.
- Customised maintenance service contract to meet specific requirements.
- Seamless trusted service in 165+ countries.

Who is Zenitel?

The world leading provider of intelligent critical communication solutions.

To keep people safe, by enabling everyone to hear, be heard and be understood – **Anytime** & **Anywhere**.

IP INTERCOM & NOTIFICATION DEVICES

AUDIO BEST QUALITY

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Core Product solutions

Public Address, General Alarm and Voice Alarm

Intercom, Help Points, IP Speakers

Integrated Solutions

zenitel

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Safety & Security Business Unit Onshore

Acts as manufacturer, with an indirect sales model

- Premium audio products
- Ecosystem partner programs
- Integrations with key vendors
- Lower total cost of ownership
- Quality management

zenitel

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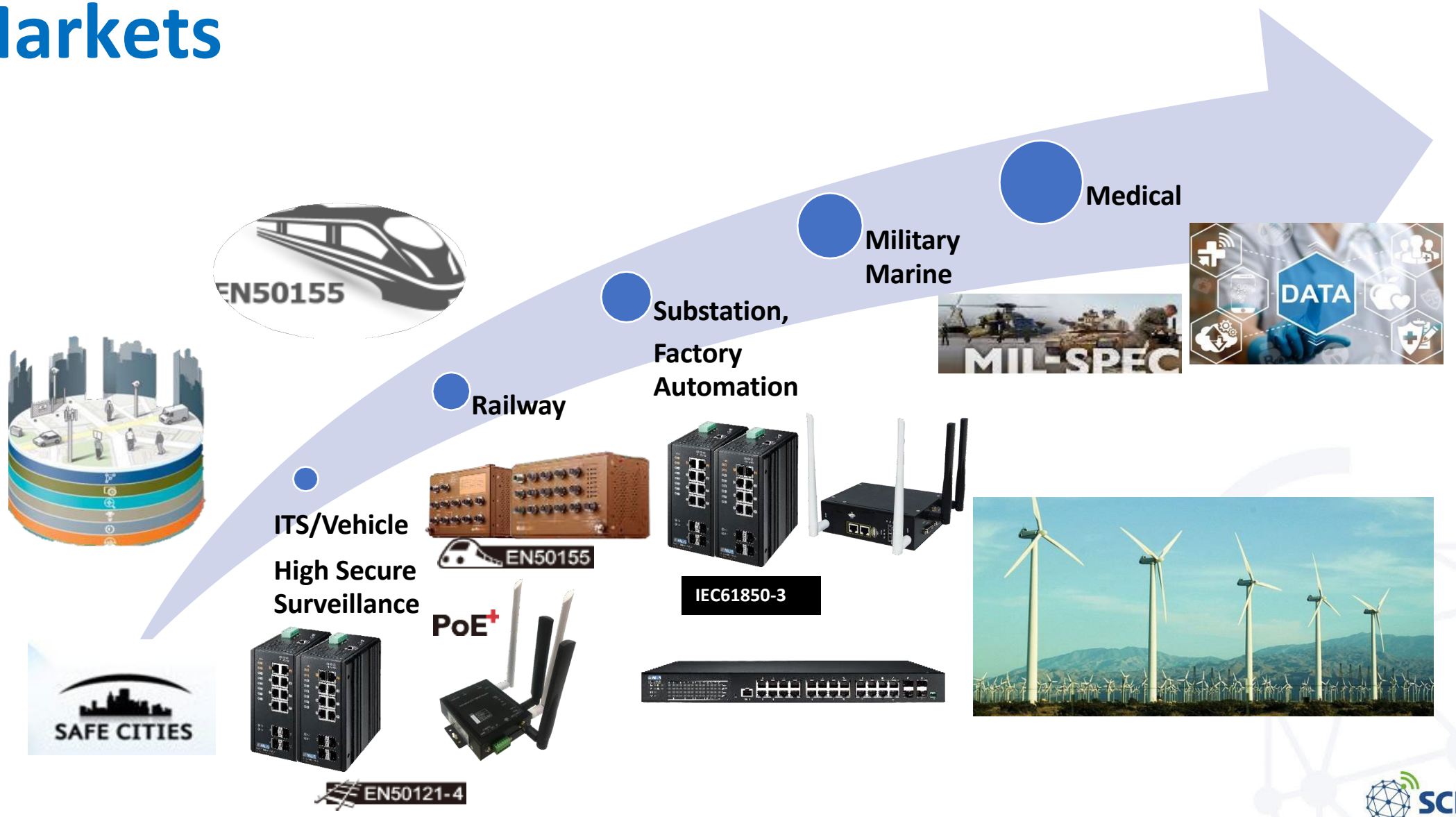
What is MLiS?

- **M**akes **Li**fe **S**imple
  - Pronounce as M-Lis
- Thales sole distributor in Pan-Asia since **1998**
  - *Extensive experience in M2M segment*
  - *Extensive customer base in M2M segment*
  - *Strong technology team*
  - *Strong regional presence*
  - *In-depth local knowledge*
- Project team was setup in late 2007 targeted to provide a quick fix and communication integration expertise
- To develop the range of communication related products catering to various M2M/IIoT needs
- To provide simple and ready solution for targeted segment

SCHMIDT

Industrial Data Communication Target Markets



Smart City /Smart Community

Ethernet Infrastructure as Ring for Network Redundancy and combine different applications:

- Lighting Control
- Environment Monitoring
- Smart Traffic Control
- Smart Pole
- CCTV
- WiFi Hot Spot

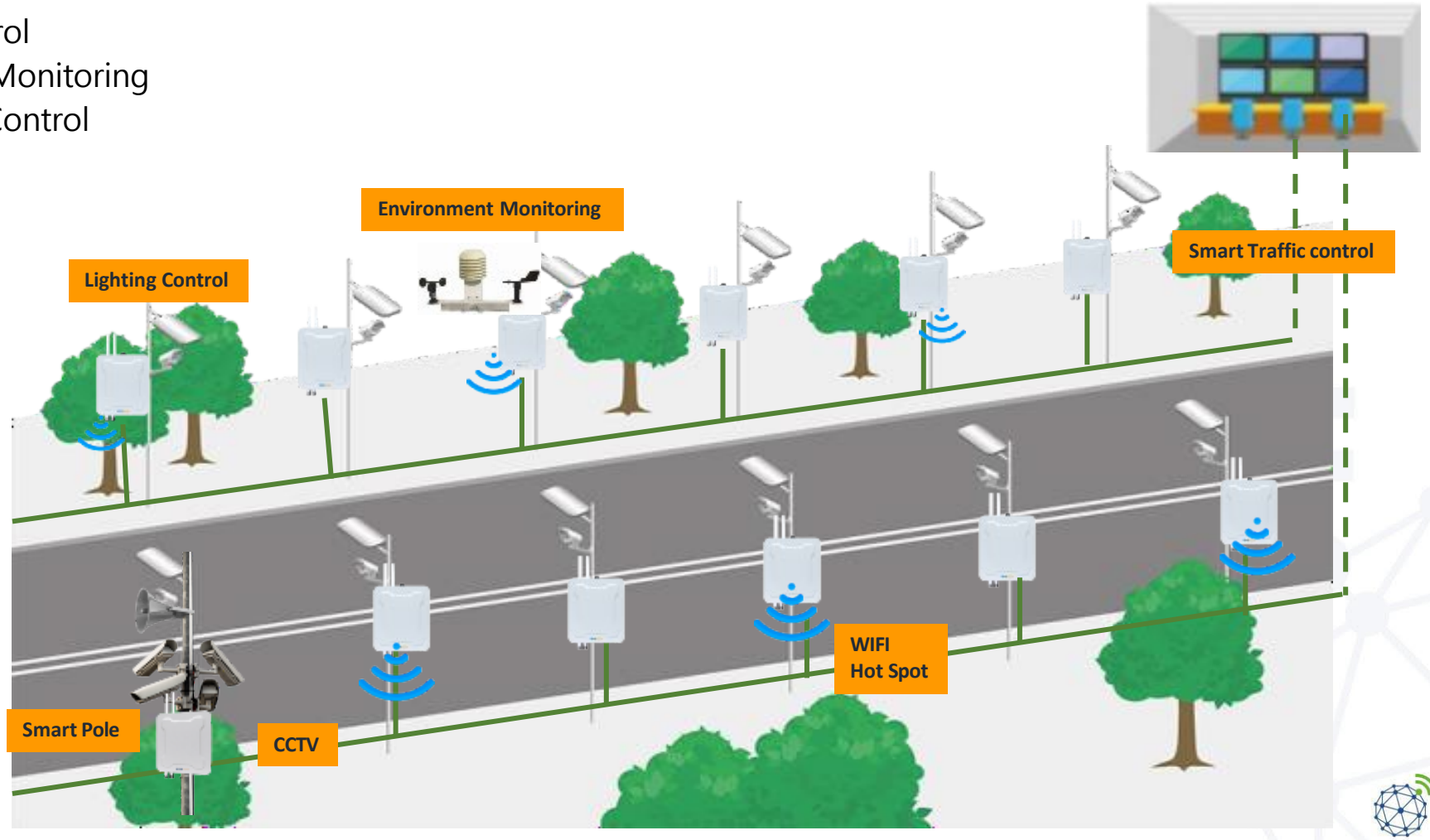
Cloud management,
Network Management,
Device Management Control Room

ThingMaster OTA

NetMaster

aws

Microsoft Azure



Gigabit Network

SCHMIDT

The Formation of i-PRO

We launched our new i-PRO logo to symbolize our new company and brand, working toward further growth based on our legacy of over 60 years of Panasonic innovation with end-customers having a strong awareness of us.

<Previous i-PRO logo>

i-PRO

<New i-PRO logo>

i-PRO

As the first step of our initiative, the new logo appears on our new network camera with the AI engine we launched in July 2020. Upcoming newly released products will all appear with our new logo and most of existing products will running change as well.

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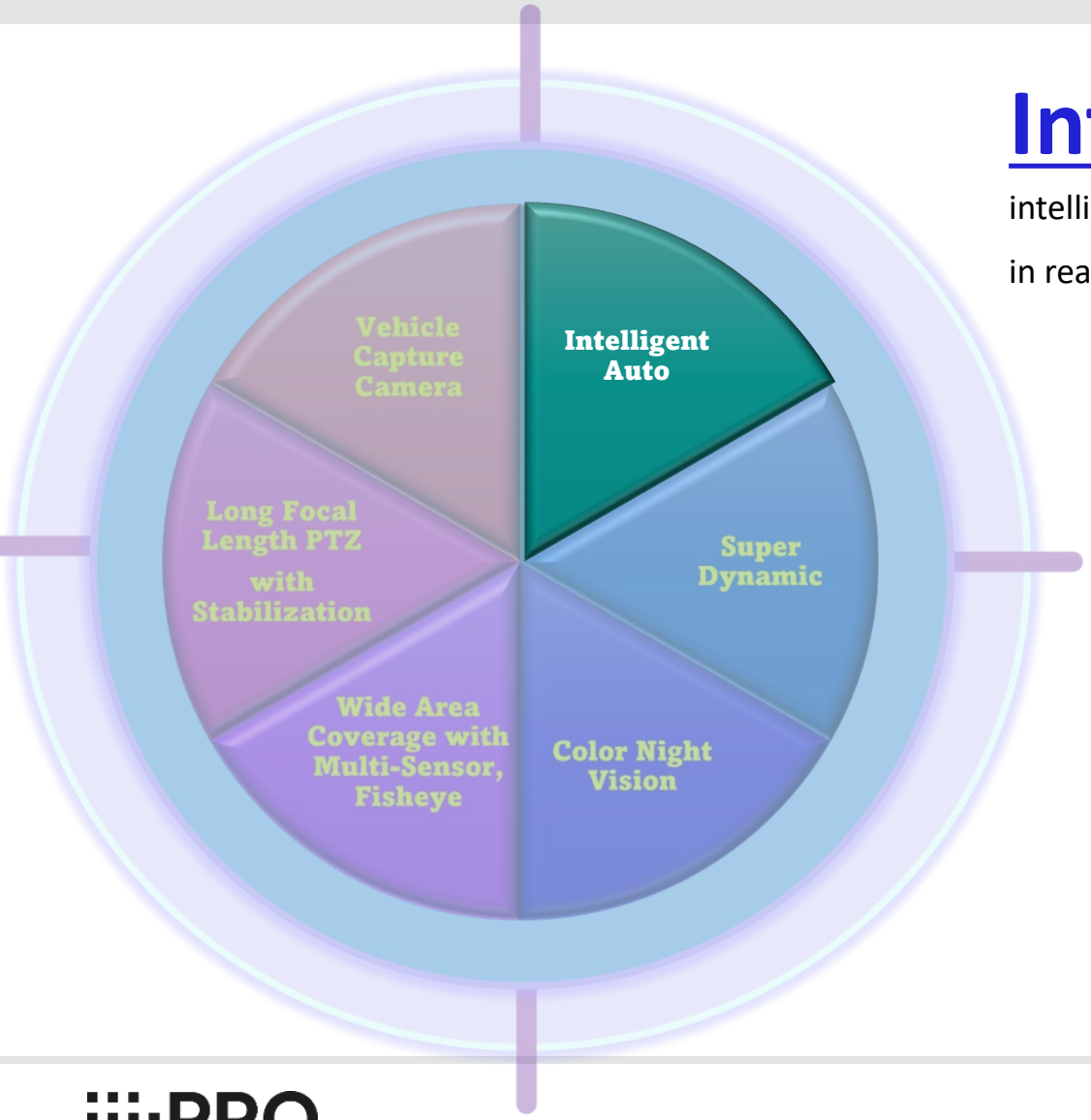
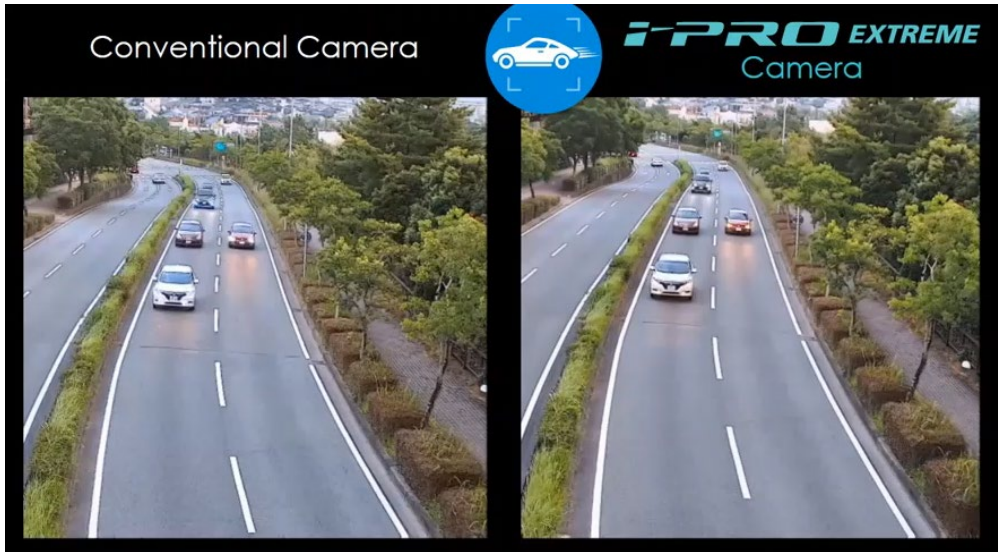
Extreme Visibility



Intelligent Auto

intelligent Auto monitors scene dynamics and motion to adjust key camera settings automatically in real-time reducing distortion such as **motion blur** on moving objects.



Recognize moving object and change shutter speed

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Why i-PRO

Create New Value Continuously And
Contribute To The Security And Safety Of Society

Open Platform strategy

➢ Strategic alliance

milestone

High Level Integration

i-PRO Active Guard (i-PRO AI applications)

Stable & Quick delivery service

➢ Strategic stock at i-PRO factory

- Camera: 88 models
- NVR: 5 models
- Accessory: 56 models

Delivery expectations will be **within a month from order !**
While stocks last.

SO, start sending your POs in! ☺

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Product Concept

Sleek Design

Industry's Thinnest

- ✓ Low profile! Fitting anywhere.
- ✓ Wide visibility

AI Equipped

AI Analytics

- ✓ Up to **4** AI apps can be operated at the same time.

Simplicity

Super easy installation!!

- ✓ Installer friendly
- ✓ Easily set up with a smartphone or tablet via Wi-Fi connection
- ✓ Continuous view assistance navigates you the best angle position

Security

High security

- ✓ FIPS 140-2 level3 certified hardware(Higher than industry standard cameras)
- ✓ Pre-installed digital certificates issued by GlobalSign for encryption (most vendors use self-signed)

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CORE APPLICATIONS

SECURITY & SAFETY

Intrusion Detection
License Plate Recognition
Facial Recognition & Face Search
People Counting

Loitering/wrong direction/falling

Vehicle Counting

wrong direction/illegal parking

HEALTH SCREENING

Occupancy,
Temperature Detection

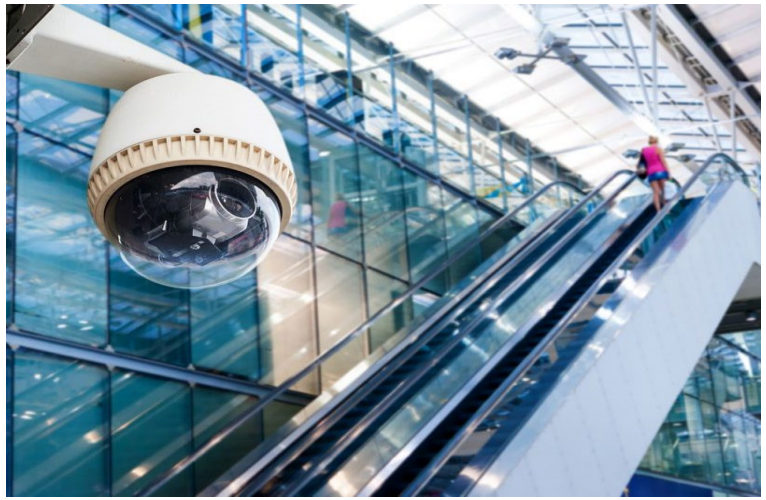
ACCESS CONTROL

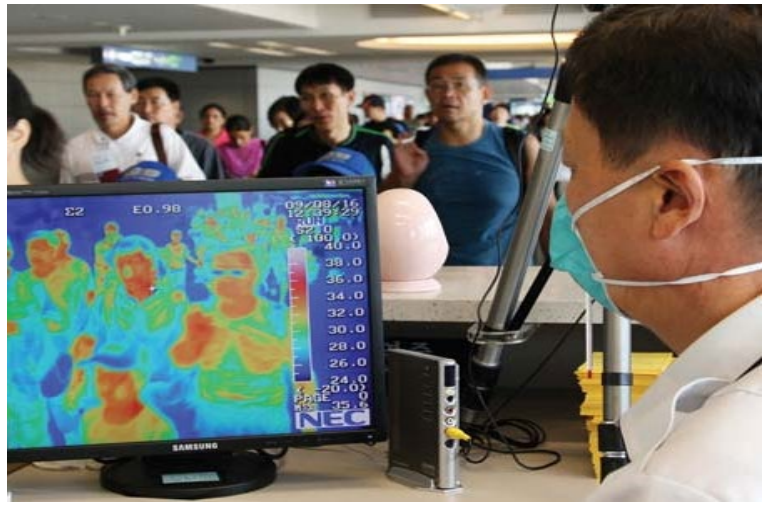
License Plate Recognition
Facial Recognition

REAL-TIME ALERT & FORENSIC INVESTIGATION

Video Search

with expandable object coverage using DIY





LPR real-time alerts

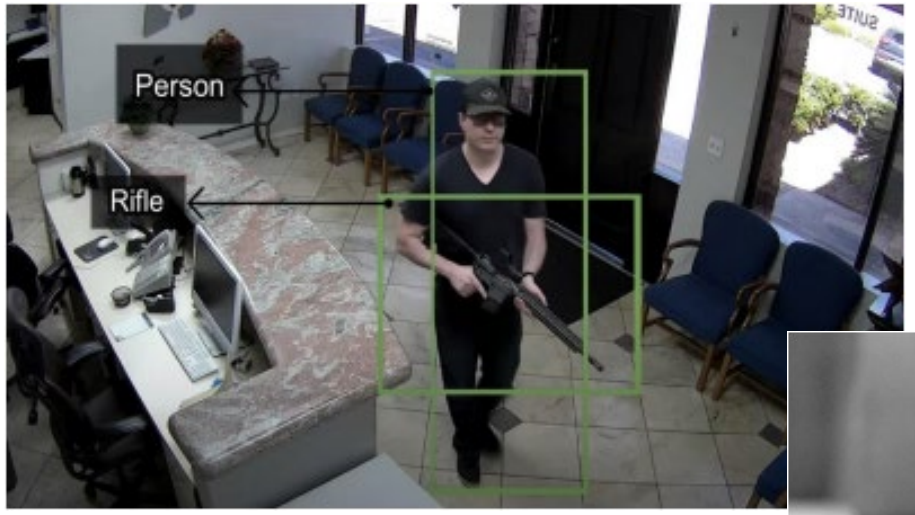
- Immediate alert when license plate is detected
- Detection displayed on map based on camera location
- Set license plate list and alert rules in advance

IRONYUN

AI WEAPON DETECTION

VAIDIO™ BY IRONYUN

IronYun's AI weapon video analytics accurately identify weapons in real-time and generate alerts when a gun enters the camera's field of view. The weapon analytics solution is valuable in providing active shooter detection warnings before the actual shooting incidents can occur, effectively enhancing proactive measures to save lives.



FEATURES

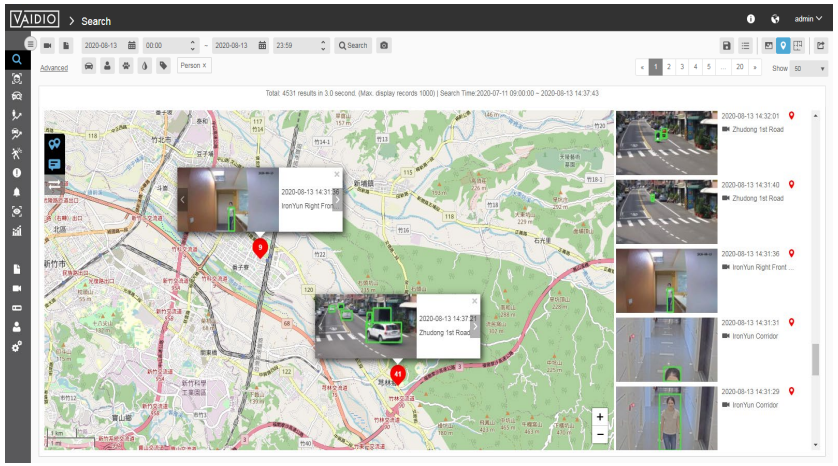
- Detect handguns, shotguns, rifles, and machine guns that appear in the camera's field of view
- Provide critical video images to handle active shooter events in real time
- Identify weapons in real time across multiple cameras (< 1 seconds)
- Receive real-time alerts via email, mobile app, or HTML trigger

BENEFITS

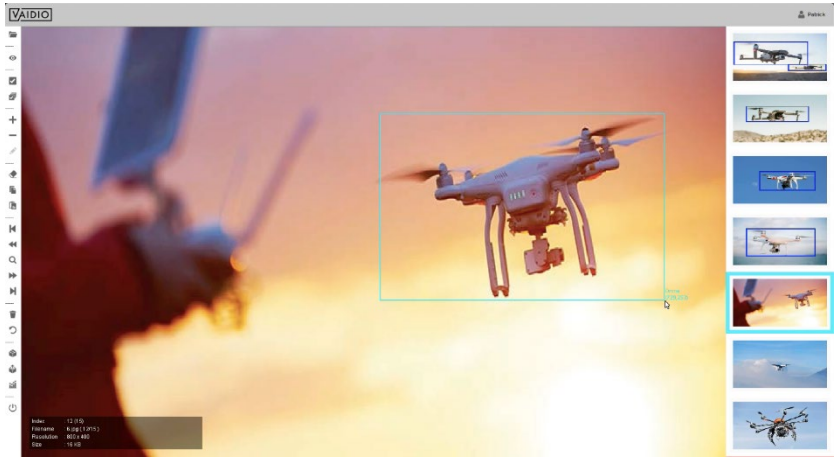
- Utilize an intuitive Graphical User Interface (GUI) for alert generation
- Download mobile app for smart phones (iPhone/Android) to enable detection and receive alert on the go
- Install upgrades easily from within the Vaidio UI
- Integrate with nearly all ONVIF IP-based IP cameras, no special camera equipment required
- Function as a stand-alone appliance or integrate with existing VMS and/or sensor-based detection systems to increase the range of alert actions (lockdown, lighting, siren, etc.)
- Run module on any standard Intel x86 servers with Nvidia or Intel GPU

VAIDIO PLATFORM

Core Application



Vaidio DIY Application

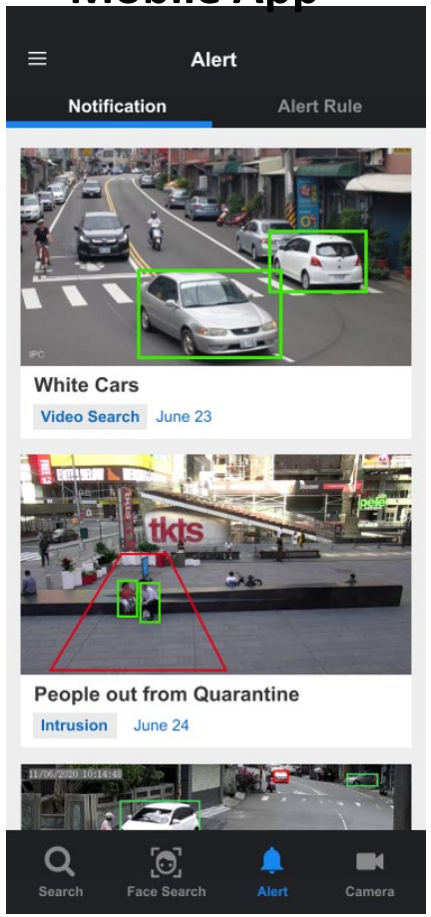


YouTube

Vaidio DIY Demo *(YouTube Video)*

CLICK HERE

Mobile App



YouTube

VaidioCam App Demo

VaidioCam App Demo - YouTube *(YouTube Video)*

CLICK HERE

VAIDIO BY IRONYUN

Camera App

Register today!!!
Email : rsvp@securex.hk
SQX
Professional
Commitment
Service